Guidelines For Estimating

Feedlot Finishing Costs

For Weight Range of 650 - 1400 lbs.
Based on feeding 500 Steers

Date: September, 2008

Cattle feeding is a high risk business requiring large amounts of short term capital to buy feeder cattle and feed. With cyclical price variations for both livestock and feed, successful management involves careful consideration of costs, projection of markets and sound judgement.

The following budget is an estimate of the costs of production encountered in finishing beef cattle in a farm feedlot situation. The purpose of this budget is to assist Manitoba livestock producers to calculate their own cost of production and take into consideration the factors that should be included when budgeting to determine breakeven prices.

The assumptions on which costs are calculated are clearly defined in the supporting pages. When interpreting these costs for an individual situation, adjustments may be required. Note that on farm feed costs are based on market prices at the farm. It is assumed that all feed is grown on the farm, except for supplements. Each assumption must be examined and adjustments made where necessary, to apply to the producer's own situation.

Disclaimer: This budget is only a guide and is not intended as an in depth study of the cost of production of the Manitoba cattle industry. Interpretation and utilization of this information is the responsibility of the user. If you require assistance with developing your individual budget, please contact your local MAFRI Business Development Specialist or Livestock Farm Production Extension Specialist.

Feedlot Finishing Cost Summary, September, 2008

	Cost/Head	Total Cost	Your Cost
A. Operating Costs			
1. Feed Costs			
1.01 Rolled Barley	$366.92	$183,460	
1.02 Barley Silage	$66.94	$33,470	
1.03 Grass Hay	$2.06	$1,030	
1.04 Supplement	$37.89	$18,945	
Total Feed Costs	**$473.81**	**$236,905**	
2. Other Operating Costs			
2.01 Feeder Cost	$719.90	$359,950	
2.02 Straw	$12.50	$6,250	
2.03 Veterinary Medicine & Supplies	$17.23	$8,615	
2.04 Annual Fuel & Repair Costs	$9.40	$4,700	
2.05 Utilities	$6.30	$3,150	
2.06 Marketing & Transportation	$85.77	$42,885	
2.07 Insurance	$1.56	$780	
2.08 Manure Removal	$7.40	$3,700	
2.09 Barn & Office Supplies	$1.00	$500	
2.10 Death Loss	$14.77	$7,385	
Subtotal Operating Costs	$1,349.64	$674,820	
2.11 Operating Interest	$43.54	$21,770	
Total Operating Costs	**$1,393.18**	**$696,590**	
B. Fixed Costs			
3. Depreciation			
3.01 Buildings	$6.41	$3,205	
3.02 Machinery & Equipment	$12.00	$6,000	
4. Investment			
4.01 Buildings	$3.13	$1,565	
4.02 Machinery & Equipment	$3.60	$1,800	
Total Fixed Costs	**$25.14**	**$12,570**	
Total Operating and Fixed Costs	**$1,418.32**	**$709,160**	
C. Labour	$24.00	$12,000	
TOTAL COST OF PRODUCTION	**$1,442.32**	**$721,160**	

Cost per lb of gain sold	**$/cwt**	
Feed Costs	$69.68	
Operating Costs	$101.64	
Operating & Fixed Costs	$105.34	
Total Costs	$108.87	
Breakeven Selling Price		
Operating Costs	$104.75	
Operating & Fixed Costs	$106.64	
Total Costs	$108.45	
Breakeven Purchase Price (based on $98/cwt market price)		
Operating Costs	$94.19	
Operating & Fixed Costs	$90.32	
Total Costs	$86.63	

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Assumptions

1. Average daily gain (ADG) was assumed to be 3.15 lbs/day.
2. It was assumed that the feeder steer weighed in at 650 lbs., and finished at 1400 lbs (1330 lbs after a 5% shrink.)
3. Days on feed was 238. Hay was fed for 15 days.
4. Investment in feedlot facilities and equipment was assumed to handle 500 head.

Feedlot Finishing Production Cost Worksheet

A. Operating Costs

			Your Cost
1. Feed Costs			
1.01 Rolled Barley			
	238.00	days on grain	
x	18.50	lbs/feeder/day	
÷	48.00	lbs/bushel	
x	$4.00	/bushel	
=	**$366.92**	**/feeder**	
1.02 Barley Silage			
	238.00	days on silage	
x	12.50	lbs/feeder/day	
÷	2,000.00	lbs/ton	
x	$45.00	/ton	
=	**$66.94**	**/feeder**	
1.03 Grass Hay			
	15.00	days on hay	
x	5.00	lbs/feeder/day	
÷	2,000.00	lbs/ton	
x	$55.00	/ton	
=	**$2.06**	**/feeder**	
1.04 Supplement (Salt, Vitamins, Minerals, Ionophore)			
	238.00	days on supplement	
x	1.00	lbs/feeder/day	
÷	2,205.00	lbs/tonne	
x	$351.00	/tonne	
=	**$37.89**	**/feeder**	

2. Other Operating Costs

2.01 Feeder Cattle Cost

Buying Commission & insurance

$6.50	commision/feeder	
$1.00	insurance/feeder	

Trucking-in

$1.60	/cwt	
x 650.00	lbs/feeder	
÷ 100.00	lbs/cwt	
= $10.40	/feeder	
650.00	lbs/feeder	
x $108.00	/cwt	
÷ 100.00	lbs/cwt	
= $702.00	/feeder	
Total = $719.90	**/feeder**	

2.02 Straw

0.50	tons/feeder/year	
x $25.00	/ton	
= $12.50	**/feeder**	

2.03 Veterinary Medicine & Supplies

Cattle Medication

$2.55	IBR,PI3,BVD,BRSV & Pasteurella	
+ $0.65	Vitamin A,D & E	
+ $1.25	External & Internal Parasites	
+ $2.30	Blackleg & Haemphilus	
+ $3.42	Implant	
+ $6.00	Antibiotics	
= $16.17	/feeder	

Professional Services

$135.00	/hour charge	
x 2.50	hours	
÷ 500	feeder cattle	
= $0.68	/feeder	

Transportation Costs

	$0.60	/km charge	
x	80.00	kilometres	
x	4.00	visits	
÷	500	feeder cattle	
=	$0.38	/feeder	
Total =	**$17.23**	**/feeder**	

2.04 Annual Fuel & Repair Costs

	$1,500	repairs	
+	$3,200	fuel costs	
÷	500	feeder cattle	
=	**$9.40**	**/feeder**	

2.05 Utilities

	$3,150	utilities	
÷	500	feeder cattle	
=	**$6.30**	**/feeder**	

2.06 Marketing & Transportation

	$2.00	MCEC Fee	
	$3.00	MCPA Levy	
Trucking	700.00	miles	
x	$4.50	/loaded mile	
÷	39.00	head/load	
=	$80.77	/feeder	
Total =	**$85.77**	**/feeder**	

2.07 Insurance

	$146,170	building & equipment investment	
x	$0.50	/$100 capital	
÷	100.00	/$100 capital	
÷	500	feeder cattle	
=	$1.46	/feeder/year	
	$518,500	feeder investment	
x	$0.00	/$100 capital	
÷	100.00	/$100	
÷	500	feeder cattle	
=	$0.00	/feeder/year	

	$49.00	liability premium	
÷	500	feeder cattle	
=	$0.10	/feeder/year	
Total =	**$1.56**	**/feeder**	

2.08 Manure Removal

$3,700	removal cost	
÷ 500	feeder cattle	
= $7.40	**/feeder**	

2.09 Barn & Office Supplies

$500.00	total barn expenses	
÷ 500	feeder cattle	
= $1.00	**/feeder**	

2.10 Death Loss

$719.90	feeder cattle cost	
+ $1,334.87	maximum value	
- $85.77	marketing costs	
÷ 2.00	average value	
x 1.50	% mortality rate	
= $14.77	**/feeder**	

2.11 Operating Interest

$719.90	feeder cost	
+ $307.49	½ of feed & other costs	
x 6.50	% operating interest	
x 238.00	days on feed	
÷ 365.00	365 days	
= $43.54	**/feeder**	

Capital Costs

Buildings,Corrals & Water System		
Windbreak fence	$7,350	
Pens	$4,540	
Handling Facilities	$5,500	
Waterers	$5,000	
Gates	$1,280	
Bunk Feeders	$23,000	
Well & Pressure System	$6,000	
Grain Bin	$3,500	
Landscaping	$15,000	
Total	**$71,170**	
Machinery & Equipment		
Tractor & Loader	$50,000	
Miscellaneous	$25,000	
Total	**$75,000**	
Total Investment	**$146,170**	

B. Fixed Costs

3. Depreciation $\frac{\text{Original Cost - Salvage Value}}{\text{Useful Life}}$

3.01 Buildings

	$71,170	original cost	
-	$7,117	salvage value	
÷	20.00	years useful life	
÷	500	feeder cattle	
=	**$6.41**	**/feeder**	

3.02 Machinery & Equipment

	$75,000	original cost	
-	$15,000	salvage value	
÷	10.00	years useful life	
÷	500	feeder cattle	
=	**$12.00**	**/feeder**	

4. Investment $\frac{\text{Original Cost + Salvage Value}}{2}$ **x Investment Rate**

4.01 Buildings

	$71,170	original cost	
+	$7,117	salvage value	
÷	2.00	average	
x	4.00	% investment rate	
÷	500	feeder cattle	
=	**$3.13**	**/feeder**	

4.02 Machinery & Equipment

	$75,000	original cost	
+	$15,000	salvage value	
÷	2.00	average	
x	4.00	% investment rate	
÷	500	feeder cattle	
=	**$3.60**	**/feeder**	

C. Labour

	2.00	hours/feeder/year	
x	$12.00	/hour	
=	**$24.00**	**/feeder**	

Breakeven Calculations

				Your Farm
Cost per lb of gain sold				
Feed Costs		$473.81	feed cost	
	÷	680.00	weight gain	
	=	**$0.70**	**/lb**	
Operating Costs		$1,393.18	operating costs	
	-	$702.00	feeder cost	
	÷	680.00	weight gain	
	=	**$1.02**	**/lb**	
Total Operating & Fixed		$1,418.32	operating & fixed	
	-	$702.00	feeder cost	
	÷	680.00	weight gain	
	=	**$1.05**	**/lb**	
Total Costs		$1,442.32	total	
	-	$702.00	feeder cost	
	÷	680.00	weight gain	
	=	**$1.09**	**/lb**	
Breakeven selling price				
Operating Costs		$1,393.18	operating costs	
	÷	1,330.00	lbs shrunk weight	
	=	**$1.05**	**/lb**	
Operating & Fixed		$1,418.32	operating & fixedcosts	
	÷	1,330.00	lbs shrunk weight	
	=	**$1.07**	**/lb**	
Total Costs		$1,442.32	total costs	
	÷	1,330.00	lbs shrunk weight	
	=	**$1.08**	**/lb**	
Breakeven purchase price				
Operating Costs		1,330.00	lbs shrunk weight	
	x	$98.00	$/cwt selling price	
	=	$1,303.40	income	
	-	$691.18	operating less feeder cost	
	÷	650.00	lbs purchase net weight	
	=	**$0.94**	**/lb**	

Operating & Fixed		1,330.00	lbs shrunk weight	_____
	x	$98.00	$/cwt selling price	_____
	=	$1,303.40	income	_____
	-	$716.32	op & fixed less feeder cost	_____
	÷	650.00	lbs purchase weight	_____
	=	**$0.90**	**/lb**	_____
Total Costs		1,330.00	lbs shrunk weight	_____
	x	$98.00	$/cwt selling price	_____
	=	$1,303.40	income	_____
	-	$740.32	total less feeder cost	_____
	÷	650.00	lbs purchase weight	_____
	=	**$0.87**	**/lb**	_____

For more information contact your local MAFRI Office.

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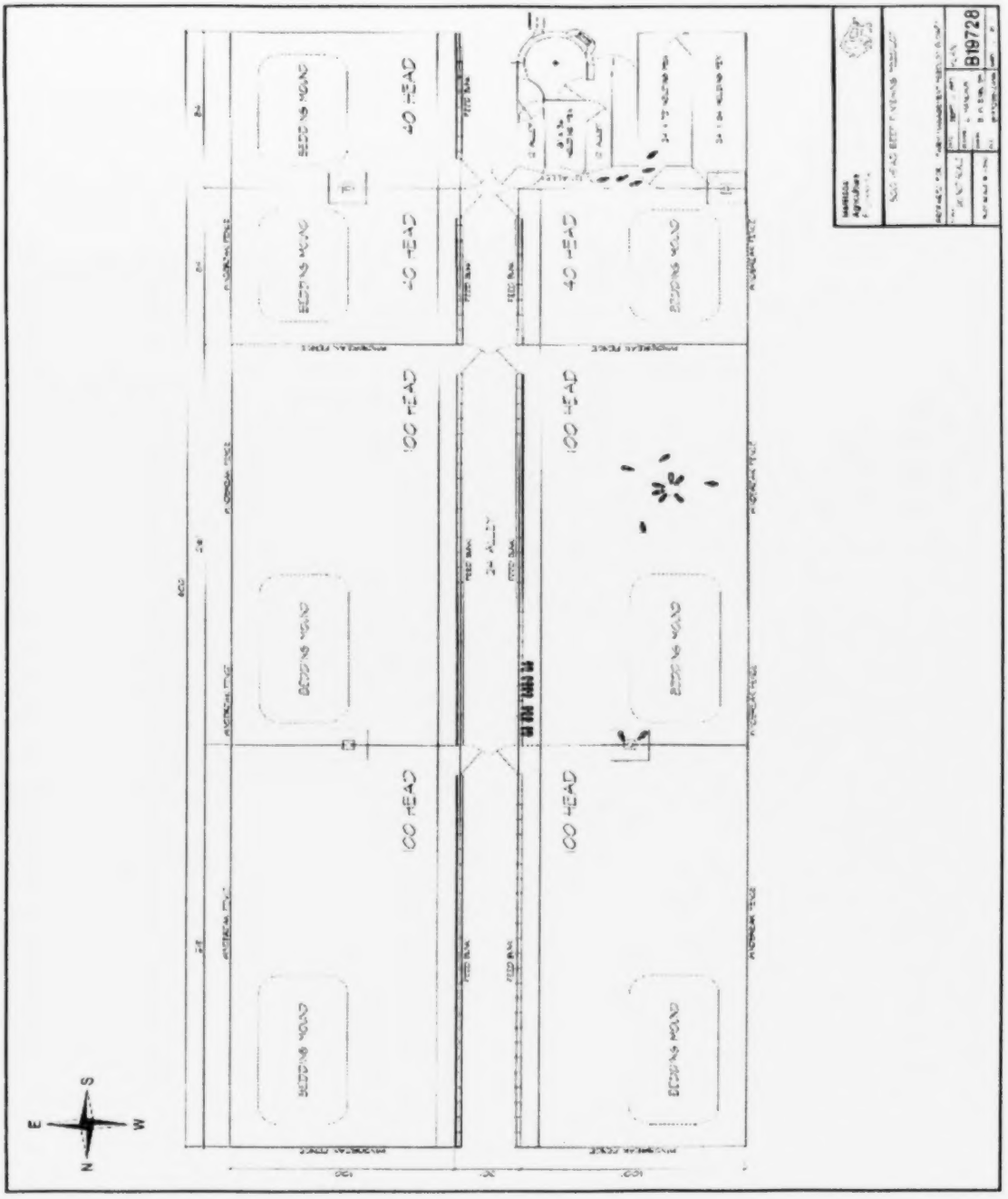
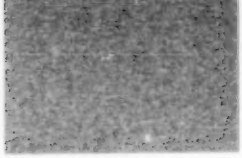
Beef Finishing Feedlot 500 Head





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